A Positive Impact - Economic Impact

## **A Positive Impact**

Our philosophy is to optimise positive impacts taking a long term view whilst minimising any negative impacts that may arise as a consequence of pursuing our strategic goals. We are aware that both positive and negative impacts must be measured and managed in order to understand the consequences of our actions. The Impact Report seeks to present a balanced review of our Economic, Social and Environmental impact.

## **Economic Impact**

As Sri Lanka's largest private sector Bank and Bangladesh's 3rd largest foreign bank, our economic impact on Sri Lanka is considerable whilst that of in Bangladesh is not significant given the lower footprint in that country. Our economic performance is discussed in 'Financial Capital Report' on pages 154 to 159. The table below gives our track record for adding value in our principal geographic locations.

#### Direct Economic Value Generated and Distributed

| For the Year Ended December 31,                | Sri Lanka Operation |         |         |         |         | Bangladesh Operation |         |         |         |         |
|--|---------------------|---------|---------|---------|---------|----------------------|---------|---------|---------|---------|
|  | 2015                | 2014    | 2013    | 2012    | 2011    | 2015                 | 2014    | 2013    | 2012    | 2011    |
|  | Rs. Mn.             | Rs. Mn. | Rs. Mn. | Rs. Mn. | Rs. Mn. | Rs. Mn.              | Rs. Mn. | Rs. Mn. | Rs. Mn. | Rs. Mn. |
| Source of Income                               |                     |         |         |         |         |                      |         |         |         |         |
| Interest income                                | 61,577              | 57,244  | 57,534  | 49,169  | 35,914  | 4,453                | 4,588   | 4,653   | 3,516   | 2,442   |
| Foreign exchange profit                        | 2,359               | 1,029   | 1,541   | 4,246   | 1,811   | 518                  | 452     | 455     | 448     | 510     |
| Commission income                              | 4,952               | 4,405   | 3,876   | 3,253   | 2,977   | 422                  | 426     | 374     | 345     | 348     |
| Investment income                              | 128                 | 99      | 873     | 103     | 81      | 15                   | 14      | 14      | 16      | _       |
| Other  | 3,018               | 4,242   | 3,722   | 2,201   | 1,715   | 426                  | 253     | 118     | 98      | 61      |
|  | 72,034              | 67,019  | 67,546  | 58,972  | 42,498  | 5,834                | 5,733   | 5,614   | 4,423   | 3,361   |
| Distribution of Income                         |                     |         |         |         |         |                      |         |         |         |         |
| To depositors/debenture holders as interest    | 34,080              | 32,812  | 34,617  | 28,148  | 18,452  | 1,605                | 1,798   | 2,262   | 1,682   | 1,198   |
| To employees as emoluments                     | 9,482               | 8,255   | 7,555   | 7,190   | 5,834   | 699                  | 648     | 631     | 580     | 456     |
| Depreciation set aside                         | 1,104               | 1,119   | 881     | 987     | 699     | 38                   | 82      | 55      | 48      | 49      |
| Impairment charges                             | 3,608               | 2,881   | 4,606   | 3,155   | 1,763   | 335                  | 348     | 21      | 42      | 45      |
| To providers of supplies and services          | 6,183               | 6,131   | 5,629   | 5,046   | 4,661   | 519                  | 88      | 297     | 183     | 167     |
| To Government as taxation (Incl. Deferred Tax) | 7,062               | 6,185   | 5,813   | 5,357   | 3,946   | 1,186                | 1,170   | 297     | 827     | 596     |
| - Income tax                                   | 4,054               | 3,386   | 3,768   | 3,370   | 2,418   | 1,186                | 1,170   | 297     | 827     | 596     |
| - Special Value Added<br>Tax                   | 2,889               | 2,689   | 1,969   | 1,987   | 1,523   | _                    | _       | _       | _       | _       |
| - Crop insurance levy                          | 119                 | 110     | 76      | _       | _       | _                    | _       | _       | _       | _       |
| - Debits tax                                   | _                   | _       | _       | _       | 5       | _                    | _       | _       | _       | _       |
| To shareholders as dividends                   | 5,695               | 5,630   | 5,519   | 5,418   | 4,905   | _                    | _       | _       | _       | _       |
| To community                                   | 61                  | 53      | 51      | 51      | 110     | 2.0                  | 2.0     | _       | 1       |         |
| To reserves                                    | 4,759               | 3,953   | 3,539   | 3,620   | 2,128   | 1,450                | 1,597   | 1,387   | 1,060   | 850     |
|  | 72,034              | 67,019  | 67,546  | 58,972  | 42,498  | 5,834                | 5,733   | 5,614   | 4,423   | 3,361   |

#### **Economic Value Added (EVA)**

This is a measure of profitability based on the cost of total invested equity, EVA provides an indication of the true economic value created for shareholders, as opposed to accounting profits. One of the few champions of EVA in Sri Lanka, we are committed to delivering optimum and consistent value to our shareholders.

| For the Year Ended December 31,                    | 2015       | 2014       | 2013       | 2012       | 2011       |
|--|------------|------------|------------|------------|------------|
|  | Rs. '000   |
| Invested Equity                                    |            |            |            |            |            |
| Shareholders' funds                                | 70,340,804 | 70,511,730 | 60,943,999 | 52,577,000 | 43,765,665 |
| Add: Provision for impairment                      | 18,051,554 | 16,956,574 | 15,787,168 | 13,501,227 | 11,600,892 |
|  | 88,392,358 | 87,468,304 | 76,731,167 | 66,078,227 | 55,366,557 |
| Earnings   |            |            |            |            |            |
| Profit after taxation                              | 11,903,224 | 11,180,181 | 10,445,511 | 10,098,329 | 7,882,869  |
| Add: Impairment charges for loans and other losses | 3,943,196  | 3,229,144  | 5,204,012  | 3,196,760  | 1,807,899  |
| Less: Loan losses written-off                      | (2,427)    | (27,314)   | (99,024)   | (4,906)    | (23,775)   |
|  | 15,843,993 | 14,382,011 | 15,550,499 | 13,290,183 | 9,666,993  |
| Cost of equity* (%)                                | 8.63       | 8.66       | 12.63      | 13.97      | 9.53       |
| Cost of average equity                             | 7,588,388  | 7,109,837  | 9,018,413  | 8,482,918  | 4,458,527  |
| Economic value added                               | 8,255,605  | 7,272,174  | 6,532,086  | 4,807,265  | 5,208,466  |

<sup>→</sup> Table – 36

## **Indirect Economic Impact**

The Bank provides long term funding for new projects or expansion of existing projects facilitating job creation and economic activity. All these funding are subject to social and environment screening as per the Bank's SEMS policy.

# **Supporting Policy Formulation**



The Bank is a member of the following organisations that support policy formulation by identifying areas of concern for the economy and undertaking studies and analysis to support recommendations made to policy makers.

Sri Lanka Banker's Association

Institute of Bankers, Sri Lanka Ceylon Chamber of Commerce

National Chamber of Commerce

Association of Banking Sector Risk Professionals, Sri Lanka The Association of Compliance Officers of Banks, Sri Lanka

<sup>\*</sup>Based on 12 months weighted average Treasury Bill rate plus 2% for the risk premium